

QVG CAPITAL

QVG Long Short Fund Fact Sheet

A 'Best Ideas' Absolute Return Strategy

THE MANAGER

QVG Capital is a boutique investment management company managing funds on behalf of high net worth individuals and institutions ("wholesale investors"). QVG was established in June 2017 by Tony Waters and Chris Prunty and is wholly owned by staff.

THE FUND

The QVG Long Short Fund is a 'best ideas' fund with the flexibility to take advantage of the best ASX opportunities regardless of share price direction or market capitalisation. The net result of our long and short positions is a portfolio with reduced equity market exposure and a return profile driven by our stocking picking. The fund aims to deliver absolute returns well in excess of the RBA cash rate, with the enhanced flexibility to manage equity market exposure given the prevailing market conditions.

OUR APPROACH

A core portfolio of companies with improving or high returns on capital combined with a strong balance sheet typically leads to better than expected earnings outcomes as management put their cash to good use. In contrast, the reverse can be true for companies that exhibit declining returns on its capital base and a deteriorating balance sheet. Companies that exhibit these characteristics are candidates for our 'short book'. In combination, the focus is always on uncovering asymmetric risk return scenarios where investor's capital is likely to be rewarded. As such, the net market exposure of the portfolio is not fixed, rather it is an outcome of the quantity and conviction of our long and short ideas.

MEET THE TEAM

JOSH CLARK CFA
LEAD PORTFOLIO
MANAGER



Josh has 11 years' experience in financial markets most recently at Ophir Asset Management. Before joining Ophir, Josh worked as the sole Analyst on the Ausbil Micro Cap Fund with Portfolio Managers Tony Waters & Chris Prunty.

TONY WATERS
PORTFOLIO MANAGER



Tony has 26 years' experience in financial markets most recently as the Portfolio Manager of the Ausbil Micro Cap Fund from its inception till April 2017. Tony joined Ausbil from Investors Mutual in 2008. Before that he spent 9 years as a small cap analyst at institutional stockbroker CCZ Equities. In addition to his smaller company coverage Tony was a highly-rated Gaming, Tourism and Leisure analyst.

CHRIS PRUNTY CFA
PORTFOLIO MANAGER



Chris has 14 years' experience in financial markets most recently as the Co Portfolio Manager of the Ausbil Micro Cap Fund having joined Ausbil at the inception of the fund in February 2010. Prior to Ausbil, Chris was an analyst researching smaller companies at Investors Mutual and Confluence Asset Management. Before Confluence, Chris covered specialty retailers and small cap industrial stocks at institutional stockbroker CCZ Equities.

KEY CHARACTERISTICS

FLEXIBLE INVESTMENT MANDATE

The fund can profit by investing across the market capitalisation spectrum and can sell or 'short' stocks we believe will decline in value.

STRONG ALIGNMENT

Our personal investment in the fund means there is a high degree of alignment between our investors and ourselves. We are heavily invested in the QVG funds and do not invest in Australian equities outside the funds.

PROVEN PHILOSOPHY & PROCESS

Our philosophy and process has been refined and tested over a decade in the Australian market and has stood the test of time. An earnings focus with quantitative measures of quality and value and our experience combines to generate long and short ideas mispriced by the market.

PERFORMANCE CULTURE

QVG seeks to be a performance driven rather than product driven organisation. We take pride in our track record and will always prioritise investment returns over asset gathering.

RISKS

The fund may be volatile. Concentrated positions and a gross exposure of > 100% mean our stock-picking success or failure will be amplified.

DISCLAIMER

This information refers to investments in the QVG Long Short Fund (Fund). Any person wishing to invest in the Fund should review the Information Memorandum and seek legal, financial and taxation advice. The trustee and manager of the Fund is QVG Long Short Company Pty Ltd (ABN 20 629 091 685) (QVG Long Short Company). QVG Long Short Company is a Corporate Authorised Representative (CAR No. 1271154) of Lanterne Strategic Investors Pty Ltd (ABN 49 098 472 587, AFSL No. 238198) (Lanterne). Only investors who are wholesale clients (as defined in s761G and s761GA of the Corporations Act 2001 (Cth)) may invest in the Fund. QVG Long Short Company has appointed Lanterne as its agent for the purposes of arranging for the offer to issue, vary or dispose of units in the Fund pursuant to sections 911A(2)(b) of the Corporations Act 2001 (Cth). QVG Long Short Company may only issue, vary or dispose of such units in accordance with Lanterne's offers, provided they are accepted. An investment may achieve a lower than expected return and investors risk losing some or all of their principal investment. Past performance is no indication of future performance.

FUND CHARACTERISTICS

FUND INFORMATION			
Name	QVG Long Short Fund	Investor Eligibility	Wholesale investors only
Structure	Wholesale Unit Trust	Minimum Investment	\$100,000 (unless otherwise agreed)
Investment Universe	ASX-listed companies	Liquidity	Daily Unit Pricing Applications and Redemptions
Benchmark	RBA Cash Rate	Fees	1.5% management and 20% performance (plus net GST)
Stock Holdings (Long)	20-40	High Water Mark	Yes
Stock Holdings (Short)	10-30	Admin & Custodian	Link Fund Solutions (Formerly White Outsourcing)
Typical Gross Exposure	100-300%	Prime Broker	UBS
Typical Net Exposure	0-100%		

CONTACT INFORMATION

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